



## **The Marquis Collection**

*is a distinguished assemblage of premium vacation homes that consistently deliver top tier guest experiences. Properties within the collection are carefully selected and strategically marketed, with rental management services provided by StayMarquis – all aimed at attracting a discerning and desirable tenant base.*

*Consequently, not all properties are admitted into the collection and for those that are not, the “Elite” program is a potential alternative.*

*Below, please see the requirements of properties within “The Marquis Collection”:*





## Quality & Value



**Q1** What are the minimum criteria for a property to join the Marquis Collection?



To be part of the Marquis Collection, your vacation home should meet the following criteria:

- 1
- 2
- 3
- 4
- 5

- 1 Generate or have projected revenue of at least \$15,000 in annual gross rent through the Marquis platform.
- 2 Meet Marquis' quality standards, which requires an in-person inspection.
- 3 Maintain an average review score of 4.5 or higher.
- 4 Pass a comprehensive pre-season inspection by one of Marquis' Rental Managers.
- 5 Be an entire residence to ensure guest privacy.



## Set Up / Preparation



**Q2** What are the setup and preparation requirements for my property?



You should:

- 1
- 2
- 3
- 4
- 5
- 6
- 7
- 8

- 1 Provide a secure, locked linen closet.
- 2 Share access instructions with Marquis for its resources including property management and cleaning teams.
- 3 Participate in creating a detailed Welcome Book with home-specific information.
- 4 Ensure the presence of essential items listed in the [Essentials Checklist](#).
- 5 Procure at least 3 sets of linen and 4 towels per guest.
- 6 Provide specific cleaning instructions.
- 7 Arrange a deep cleaning in the spring and on an as needed basis with Marquis' cleaning team.
- 8 Allow Marquis to capture a floorplan and 360-degree walkthrough for internal and marketing use.



## Strategy



**Q3** What's the strategy requirement for my property?



You must:

- 1
- 2

- 1 Maintain accurate availability and update the calendar weekly or more frequently.
- 2 Confirm pricing and strategy with your Account Manager and not decline reservations due to pricing or strategy.



## Operations



**Q4** What operational responsibilities do I have as a property owner in the Marquis Collection?



Your responsibilities include:

- 1
- 2
- 3
- 4
- 5
- 6
- 7
- 8
- 9

- 1 Engaging Marquis to provide rental management services.
- 2 Engaging Marquis' designated cleaning team.
- 3 Permitting Marquis to distribute supplies and household items at their discretion.
- 4 Vacating the property 24 hours prior to guest arrival.
- 5 Ensuring the property is clean and ready for guest check-in, and coordinating with Marquis if additional cleaning is needed.
- 6 Authorizing Marquis to contact and coordinate with vendors for the safety of your home and guests.
- 7 Keeping an active credit card on file with Marquis to pay for property-related expenses.
- 8 Permitting Marquis' team access to the property 48 hours before check-in and 48 hours after check-out, or as required.
- 9 If applicable, opening the pool by May 1st and keeping it open through September 30th.